

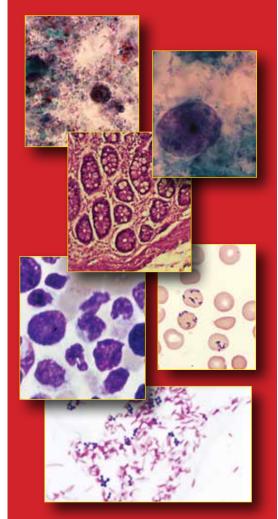
- 1) What is the name of your company's point-of-care (POC) product or product line?
- 2) What does the test or control detect?
- 3) This product is:
- 4) Please briefly explain "other":
- 5) Where is this product used?
- 6) If you answered "elsewhere," please briefly explain.
- 7) Intended volume use:
- 8) What is the throughput under ideal conditions?
- 9) What is the typical training time?
- 10) What is the average price range?
- 11) What makes this product unique from others on the market?

Eurotrol	Eurotrol	Eurotrol
Burlington, Mass (978) 598-3779 www.eurotrol.com	Burlington, Mass (978) 598-3779 www.eurotrol.com	Burlington, Mass (978) 598-3779 www.eurotrol.com
CueSee BGEM LVM	CueSee Online	CueSee VeriSTAT QC and LVM
pH, pCO ₂ , pO ₂ , Na+, K+, Ca++, Cl-, Glu, Lac, Urea, Creatinine and Mg++ on blood gas analyzers	Provides statistics, graphs, peer data for all analytes	pH, pO ₂ , pCO ₂ , Na+, K+, Ca++, CI-, tCO ₂ , Glu, Lac, BUN, Crea, Hct on the i-STAT
□ a self-contained POC test (requiring no equipment) □ a single-patient test for use in POC equipment □ a POC analyzer ■ an accessory or supply used by POC equipment □ other	□ a self-contained POC test (requiring no equipment) □ a single-patient test for use in POC equipment □ a POC analyzer □ an accessory or supply used by POC equipment ■ other	 a self-contained POC test (requiring no equipment) a single-patient test for use in POC equipment a POC analyzer an accessory or supply used by POC equipment other
It is a free online service for our products	It is a free online service for our products	N/A
□ at a community screening event ■ in a physician's office or outpatient clinic ■ at an inpatient's bedside ■ in an inpatient staff-access area ■ in a critical care unit ■ elsewhere	☐ at a community screening event ☐ in a physician's office or outpatient clinic ☐ at an inpatient's bedside ☐ in an inpatient staff-access area ☐ in a critical care unit ☐ elsewhere	 □ at a community screening event ■ in a physician's office or outpatient clinic ■ at an inpatient's bedside ■ in an inpatient staff-access area ■ in a critical care unit ■ elsewhere
Laboratory, OR, respiratory, ER	By the point of care coordinator, in the laboratory	Laboratory, OR, respiratory, ER
☐ high volume ☐ intermediate or variable ☐ low volume	■ high volume □ intermediate or variable □ low volume	☐ high volume ■ intermediate or variable ☐ low volume
Takes minutes	Immediate results	N/A
Minimal	30 minutes or less	Minimal
\$50/box	Free to Eurotrol customers	QC = \$25/box LVM = \$50/box
Much higher pCO ₂ and pO ₃ than currently available QC/LVM products, can be used on blood gas analyzers from any manufacturer, comes with free online data submission program.	Peer-data comparisons, data may be downloaded or manually entered, free.	Blue dye added, longest available shelf life and room temperature stability, hematocrit in the formulation, price and service, free online data-submission service.

Eurotrol	Great Basin Corp	Instrumentation Laboratory
Burlington, Mass (978) 598-3779 www.eurotrol.com	Salt Lake City (801) 990-1055 www.gbscience.com	Bedford, Mass (800) 955-9525 www.ilus.com
Hypoxic QC	The Portrait Analyzer and the Portrait Toxigenic C. difficile Assay	GEM Premier 4000
Low pO ₂	Toxigenic <i>Clostridium difficile</i> in human stool samples collected from patients suspected of having a <i>Clostridium difficile</i> infection	The GEM Premier 4000 measures pH, pCO ₂ , pO ₂ , Na+, K+, Ca++, Cl-, Glu, Lac, Hct, tHb, O,Hb, COHb, MetHb and HHb, tBili. In development: BUN, Creat, tCO ₂
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N/A	N/A	N/A
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Laboratory, OR, respiratory, ER	Hospital and reference labs	OR, ICU, NICU, ER as well as RT departments and central laboratory
□ high volume■ intermediate or variable□ low volume	☐ high volume ☐ intermediate or variable ☐ low volume	☐ high volume ■ intermediate or variable ☐ low volume
Minutes	~60 to ~90 minutes sample-to- result, one specimen per analyzer (on-demand)	20 samples/hour
Minimal	1 hour	Minutes
\$56/box	The Portrait Analyzer is placed on reagent rental basis. Individual C. diff assays are ~\$25 based on site volumes	N/A
Has extremely low $p0_2$ to extend AMR, use on any blood gas analyzer.	Lower cost than competitive sample-to-result molecular diagnostic solutions. Simplified workflow—Great Basin's technology entails an integrated disposable cartridge containing all reagents, with specimen requiring only four to five simple steps.	The GEM Premier 4000 offers a comprehensive, fully integrated, and easy-to-use system, providing lab quality results 24/7, regardless of system location or level of operator training, with complete remote management.



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- Cytology/ Histology
- Veterinary





Quantimetrix	Quantimetrix	Radiometer America Inc	Randox Laboratories- US Ltd
Redondo Beach, Calif (310) 536-0006 www.quantimetrix.com	Redondo Beach, Calif (310) 536-0006 www.quantimetrix.com	Westlake, Ohio (440) 871-8900 www.radiometeramerica.com	Kearneysville, WVa (866) 472-6369 www.randox.com
Dropper A1c Diabetes Control	Dropper A1c Diabetes Control	ABL80 FLEX Series blood gas analyzers ABL90 FLEX blood gas analyzer	Blood Gas Control
Hemoglobin A1c	Bilirubin, blood, creatinine, glucose, hCG, ketones, leuocytes, microalbumin, nitrile, pH, protein, specific gravity, and urobilinogen. Values are included in the package insert for 16 urinalysis strip brands and six confirmatory tests.	ABL80 FLEX CO-OX: Measures pH/blood gases; electrolytes; metabolites (glucose), hematocrit, CO-oximetry ABL80 FLEX (OSM version): Measures CO-oximetry ABL90 FLEX: Measures pH/blood gases; electrolytes; metabolites (glucose, lactate), CO-oximetry	pCO ₂ , pH, pO2, Total CO ₂ , calcium, chloride, glucose, lactate, potassium, sodium.
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N/A	N/A	N/A	N/A
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N/A	N/A	N/A	N/A
■ high volume■ intermediate or variable■ low volume	■ high volume■ intermediate or variable■ low volume	■ high volume ■ intermediate or variable ■ low volume	☐ high volume ☐ intermediate or variable ☐ low volume
As per hemoglobin A1c analyzer used	As per urinalysis strip reader used	ABL80 FLEX CO-OX: 32 samples per hour ABL80 FLEX (OSM version): 44 samples per hour ABL90 FLEX: 44 samples per hour	N/A
5 minutes	6 minutes	15 minutes for end user	The Blood Gas Control comes in a liquid ready-to-use format requiring no preparation before use. Therefore, training time is minimal.
Contact Quantimetrix for pricing	Contact Quantimetrix for pricing	N/A	Contact marketing@randox.com for further information
Twenty-one days open-vial room- temperature stability, 6 months refrigerated open-vial stability, easy-to- use plastic dropper bottle.	One-month room-temperature stability, the large portfolio of strip ranges, the use of human urine as the matrix.	Radiometer's ABL80 FLEX and ABL90 FLEX compact POC analyzers offer a small footprint, are intuitively easy to use, easy to maintain with just two consumables, and fully operational (can run patient samples) on battery. The ABL80 FLEX CO-OX and ABL90 FLEX feature Radiometer's gold standard CO-oximetry technology, along with blood gas and acute parameters in a multitest, cassette-based POC analyzer.	Liquid, ready-to-use; aqueous material; method-specific target values provided for the most common blood gas analyzers; suitable for use in POC testing; stable to expiration date at +2°C to 8°C.

Randox Laboratories-Randox Laboratories-US Ltd US Ltd Kearneysville, WVa Kearneysville, WVa (866) 472-6369 (866) 472-6369 www.randox.com www.randox.com Liquid Cardiac Control Liquid Urinalysis Control Albumin, bilirubin, blood, creatinine, CK-MB (Mass), D-dimer, digoxin, glucose, hCG, ketones, leukocytes, homocysteine, hs CRP, myoglobin, nitrite, pH, protein, specific gravity, NT-ProBNP, troponin I, troponin T. urobilinogen. ☐ a self-contained POC test ☐ a self-contained POC test (requiring no equipment) (requiring no equipment) a single-patient test for use in a single-patient test for use in POC equipment a POC analyzer POC equipment □ a POC analyzer ■ an accessory or supply used by ■ an accessory or supply used by POC equipment POC equipment other other N/A N/A ■ at a community screening event ■ at a community screening event ■ in a physician's office or ■ in a physician's office or outpatient clinic outpatient clinic at an inpatient's bedside at an inpatient's bedside ■ in an inpatient staff-access area ■ in an inpatient staff-access area ■ in a critical care unit ■ in a critical care unit elsewhere elsewhere N/A N/A ☐ high volume ☐ high volume ☐ intermediate or variable ☐ intermediate or variable □ low volume □ low volume N/A N/A The liquid cardiac control comes The Liquid Urinalysis Control comes in a liquid, ready-to-use format in a liquid, ready-to-use format requiring no preparation before requiring no preparation before use. use. Therefore, training time is Therefore, training time is minimal. minimal. Contact marketing@randox.com Contact marketing@randox.com for for further information further information Liquid, ready-to-use; 100% human serum; assayed target Liquid, ready-to-use; 100% human urine; assayed ranges provided for values provided for nine cardiac markers; cutoff levels for troponin 13 parameters; suitable for use in I and T in line with internationally POC testing; stable to expiration date at +2°C to 8°C; open-vial stability recommended levels; stable to expiration date at +2°C to 8°C; of 30 days at +2°C to 25°C (20 immersions for UC5033/5034). open-vial stability of 30 days at +2°C to 8°C for all analytes.

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Quantimetrix Urinalysis Controls

Dropper Plus Point-of-Care Urine Dipstick Control

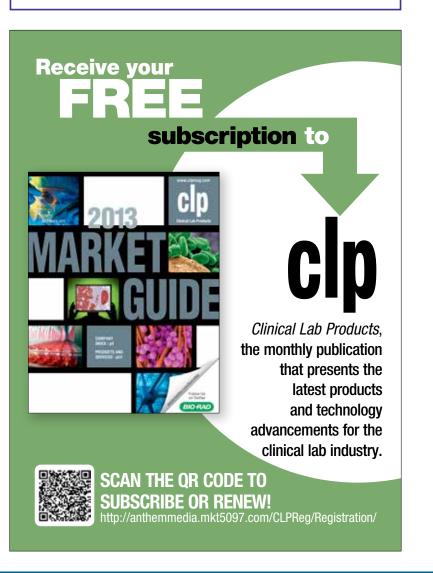
- Liquid, made with human urine
- 1-month open vial stability at room temperature for maximum portability
- 18-month shelf life & open vial stability from date of manufacture when stored at 2 – 8° C*

Order now: (310) 536-0006

quantimetrix.com



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		I	
Siemens Healthcare Diagnostics	Siemens Healthcare Diagnostics	Siemens Healthcare Diagnostics	Siemens Healthcare Diagnostics
Tarrytown, NY (914) 631-8000 www.usa.siemens.com/POC	Tarrytown, NY (914) 631-8000 www.usa.siemens.com/POC	Tarrytown, NY (914) 631-8000 www.usa.siemens.com/POC	Tarrytown, NY (914) 631-8000 www.usa.siemens.com/POC
Clinitek Status Connect System	DCA Vantage Analyzer	RAPIDPoint 500 Blood Gas System	Stratus CS Acute Care Analyzer
Routine urine tests: protein, bilirubin, creatinine, glucose, ketone, leukocytes, nitrite, pH, specific gravity and urobilinogen Kidney disease tests: albumin-to-creatinine ratio, protein-to-creatinine ratio Pregnancy test: human chorionic gonadotropin (hCG)	The analyzer tests for HbA1c and a test for microalbumin with an albumin-to-creatinine ratio	Blood gas, electrolytes, glucose, lactate, and full CO-oximetry including neonatal total bilirubin (nBili) and total hemoglobin (tHb), pleural fluid pH	High Sensitivity Troponin-I*, CK-MB mass, myoglobin, NT-proBNP, D-dimer, CardioPhase hsCRP, Bhcg, hsCRP. *Defined by the ESC/ACC committee as an imprecision level of <=10% at the 99th percentile of normal.
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N/A	N/A	N/A	N/A
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ED, surgery, and urgent care centers in determining whether or not a patient is pregnant before proceeding with procedures that could harm the fetus.	Diabetes clinics, labs, ER, walk-in clinics, surgical centers, mobile clinics	N/A	N/A
☐ high volume ☐ intermediate or variable ☐ low volume	□ high volume■ intermediate or variable□ low volume	☐ high volume ☐ intermediate or variable ☐ low volume	■ high volume■ intermediate or variable■ low volume
60 seconds per test	Nine or 10 tests per hour	30 patient samples per hour	A whole blood patient sample can be processed in as little as 14 minutes
15 to 30 minutes	1 hour	N/A	N/A
See local Siemens representative	See local Siemens representative	See local Siemens representative	See local Siemens representative
CLINITEK Status Connect System brings connectivity and testing oversight to point-of-care urinalysis for improved risk management. • Offers flexible connectivity solutions by integrating data directly to the LIS, EMR, or via point-of-care data management software solutions • Provides improved POC testing workflow efficiencies when interfaced to leading data management solutions • Improves risk management through advanced operator control functions, prevents unauthorized use • Drives compliance across testing sites with programmable QC protocols and QC lockout	Has password protection, QC lockout, QC testing regime is user-definable, Operator ID entry, Operator lockout, produces a patient trending report, has GFR onboard calculator, patient demographic entry, can upload results to LIS with DMS software, onboard printed results, Data Management Interfaces with RAPIDComm software, MAS, Telcor, Sybase and others, onboard memory for 4,000 QC or patient results.	RAPIDPoint 500 Blood Gas Analyzers leverage proven Siemens technology to deliver fast, accurate, and comprehensive test results in approximately 60 seconds. These flexible, easy-to-use analyzers free your clinicians to focus on improved patient care without reliability or maintenance worries.	The Stratus CS Analyzer for acute care diagnostics provides quantitative cardiac assays for fast, cost-effective evaluation of patients presenting with suspected myocardial ischemia. Its efficiency and ease of use make it ideal for both point-of-care testing and lab applications. • Easy to use and ideal for all skill levels • Complete cardiac menu • Results in as little as 14 minutes • Use in the acute care setting to decrease TAT, patient length of stay, and total patient costs.



Sekisui Diagnostics LLC	Sekisui Diagnostics LLC	Sekisui Diagnostics LLC	Separation Technology Inc
San Diego (800) 332-1042 www.sekisuidiagnostics.com	San Diego (800) 332-1042 www.sekisuidiagnostics.com	San Diego (800) 332-1042 www.sekisuidiagnostics.com	Sanford, Fla (800) 777-6668 www.separationtechnology.com
OSOM	OSOM	OSOM	HemataSTAT II microhematocrit centrifuge
Detects Bacterial Vaginosis	Detects Bacterial Vaginosis	Detects Trichomoniasis	Hematocrit
■ a self-contained POC test (requiring no equipment) □ a single-patient test for use in POC equipment □ a POC analyzer □ an accessory or supply used by POC equipment □ other	■ a self-contained POC test (requiring no equipment) □ a single-patient test for use in POC equipment □ a POC analyzer □ an accessory or supply used by POC equipment □ other	■ a self-contained POC test (requiring no equipment) □ a single-patient test for use in POC equipment □ a POC analyzer □ an accessory or supply used by POC equipment □ other	■ a self-contained POC test (requiring no equipment) □ a single-patient test for use in POC equipment □ a POC analyzer □ an accessory or supply used by POC equipment □ other
N/A	N/A	N/A	N/A
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In clinical or hospital labs	In clinical or hospital labs	In clinical or hospital labs	Blood drives
☐ high volume ☐ intermediate or variable ☐ low volume	☐ high volume ☐ intermediate or variable ☐ low volume	☐ high volume ☐ intermediate or variable ☐ low volume	☐ high volume ☐ intermediate or variable ☐ low volume
5 minutes	10 minutes	10 minutes	6 tests every 3 minutes
5 minutes	5 minutes	5 minutes	30 minutes
About \$7/test and collection pack	About \$9/test and collection pack	About \$9/test and collection pack	MSRP - \$2179
OSOM iFOB is an immunochemical FOB test which has a patented dry collection card with 2 days of sampling (per guidelines). CPT Code 82274 reimburses \$21.64 (CMS National Limit). The dry collection card has increased stability versus liquid collection tubes.	This is the only CLIA-waived rapid test for the detection of four pathogens which cause Bacterial Vaginosis from vaginal swabs. It has a dedicated CPT Code, 87905QW, which reimburses \$16.80 (CMS National Limit).	This is the only CLIA-waived rapid test for the detection of the Trichomonas antigen in vaginal swabs. It has a dedicated CPT Code, 87808QW, which reimburses \$16.49 (CMS National Limit).	Built-in tube reader; LCD display of user prompts and results; 1-minute spin; Quiet; Rechargeable battery for field use; Small, lightweight for field use; Very low cost per test; Industry standard for reliability.



Streck	Streck	Streck	Streck
Omaha, Neb (800) 843-0912 www.streck.com	Omaha, Neb (800) 843-0912 www.streck.com	Omaha, Neb (800) 843-0912 www.streck.com	Omaha, Neb (800) 843-0912 www.streck.com
A1c-Cellular	A1c-Cellular Linearity	HQ-Chex	Para 4
A1c-Cellular tests the entire HbA1c procedure, including the lying of the red blood cell	A1c-Cellular Linearity assesses the accuracy and linear reportable range of the HbA1c parameter.	HQ-Chex is a whole blood glucose and hemoglobin control designed to evaluate the accuracy and precision of HemoCue analyzers.	Para 4 is a four-parameter hematology control for small laboratories and point-of-care applications that perform a limited number of hematology tests. The assay includes red blood cell, white blood cell, Hgb, Hct, and platelet values for auxiliary methods.
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A1c-Cellular is a whole blood cellular control product for testing the HbA1c.	A1c-Cellular Linearity is a whole blood cellular linearity material used to assess the accuracy and linear reportable range of the HbA1c parameter.	HQ-Chex is a control product used to test the accuracy and precision of the test method.	Para 4 is a control product used to test the accuracy and precision of the test methods for which the product is assayed.
 □ at a community screening event ■ in a physician's office or outpatient clinic □ at an inpatient's bedside □ in an inpatient staff-access area □ in a critical care unit ■ elsewhere 	□ at a community screening event ■ in a physician's office or outpatient clinic □ at an inpatient's bedside □ in an inpatient staff-access area □ in a critical care unit ■ elsewhere	■ at a community screening event ■ in a physician's office or outpatient clinic ■ at an inpatient's bedside □ in an inpatient staff-access area □ in a critical care unit □ elsewhere	■ at a community screening event ■ in a physician's office or outpatient clinic ■ at an inpatient's bedside □ in an inpatient staff-access area □ in a critical care unit □ elsewhere
Laboratory with HbA1c instrumentation.	Laboratory with HbA1c instrumentation.	N/A	N/A
■ high volume■ intermediate or variable■ low volume	■ high volume■ intermediate or variable■ low volume	☐ high volume ☐ intermediate or variable ■ low volume	☐ high volume ☐ intermediate or variable ☐ low volume
It varies; dependent on sample size required by instrument.	It varies; dependent on sample size required by instrument.	Limited by test method.	Limited by test method.
Varies by laboratory technician procedures/proficiency and instrument.	Varies by laboratory technician procedures/ proficiency and instrument.	No training; used like a patient sample.	No training; used like a patient sample.
Call for pricing.	Call for pricing.	Call for pricing.	Call for pricing.
A1c-Cellular is the first HbA1c control available with intact red blood cells and tests the entire HbA1c procedure, including the lysing of the red blood cell.	A1c-Cellular Linearity is the only commercially available HbA1c linearity/ calibration verification material with intact red blood cells. It tests the entire HbA1c procedure, including the lying of the red blood cell – a step omitted with other linearity materials.	HQ-Chex is a 6-month dated control that tests both glucose and hemoglobin methods.	Para 4 is a whole blood control manufactured specifically for use on HemoCue meters and auxiliary methods. It is available in both glass and plastic dropper vials.