

Inverness Medical
 Contact person: Dave Kang
 E-mail address: dkang@HemoSense.com
 Phone: (408) 512-1135
 Address: 3347 Investment Blvd
 Hayward, CA 94545
 Web site: www.invernessmedicalpd.com

1. What is the name of your company's point-of-care testing product or product line?
 (For multiple products/lines, please complete NO MORE THAN THREE separate questionnaires.)

_____ INRatio PT/INR Monitoring System _____

2. What does this test detect?

_____ Prothrombin Time/International Normalized Ratio _____

3. Is this product:

a self-contained point-of-care test (requiring no equipment)?

a single-patient test for use in point-of-care equipment?

a point-of-care analyzer?

an accessory or supply used by point-of-care equipment?

other point-of-care equipment?

4. What kind of specimen/sample is tested?

_____ 1 drop of fingerstick fresh whole blood _____

5. Where is this product used? Check as many as apply:

at a community screening event

in a physician's office or outpatient clinic

at an inpatient's bedside

in an inpatient staff-access area

in a critical-care unit

elsewhere: _____ patient's home _____

6. How long does it take to obtain test results, under ideal conditions?

_____ 2 minutes _____

7. How are test results made available?

_____ on a built in LCD screen, and a printer option is available _____

8. What credentials/licensures are required to run this test?

9. How long does it take to train the person who administers/interprets the test? __ 1/2
 hour _____

10. What is the typical cost:

- per test? _____
- for initial setup (including purchase, installation, and training, as applicable)? _____

11. In brief, how does this product (not your company) differ most from competing products? 2 Channel On Board Quality Control, Individually Wrapped Test Strips, Small Sample Size_____