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1. What is the name of your company's point-of-care testing product or product line? CardioChek PA

2. What does this test detect?

Test strips are available for the following:

1. Total cholesterol
2. Direct LDL cholesterol
3. HDL cholesterol
4. Triglycerides
5. Glucose
6. Ketone
7. Creatinine
8. Cholesterol + glucose
9. Cholesterol + HDL
10. Comprehensive Screening Panel (total cholesterol, HDL cholesterol and glucose)
11. Lipid Panel (total cholesterol, HDL cholesterol, triglycerides and calculated LDL)
12. Metabolic Chemistry Panel (Glucose, HDL, Triglycerides)

3. Is this product:

a self-contained point-of-care test (requiring no equipment)?

a single-patient test for use in point-of-care equipment?

a point-of-care analyzer?

an accessory or supply used by point-of-care equipment?

other point-of-care equipment?

4. What kind of specimen/sample is tested?

A fingerstick blood sample is required for testing. Tests which detect a single risk factor require 15 μ L, while panel and combination tests require up to 40 μ L.

5. Where is this product used? Check as many as apply:

at a community screening event

in a physician's office or outpatient clinic

at an inpatient's bedside

in an inpatient staff-access area

in a critical-care unit

elsewhere: _____ Occupational Health Facility/Clinic _____

6. How long does it take to obtain test results, under ideal conditions?

Less than two minutes.

7. How are test results made available?

Test results are digitally displayed on a large screen on the CardioChek PA.

8. What credentials/licensures are required to run this test?

CardioChek PA is CLIA-waived.

9. How long does it take to train the person who administers/interprets the test?

Less than an hour.

10. What is the typical cost:**• per test?**

Glucose: Less than \$1.00 per test

All other single tests: Less than \$4.00 per test

Panel Costs: Depends on the test mix and number of tests in the panel**• for initial setup (including purchase, installation, and training, as applicable)?**

\$600 to purchase the meter

\$450 to purchase an optional thermal printer

Installation and training costs not applicable.

13. In brief, how does this product (not your company) differ most from competing products?

No fasting required for Direct LDL: Unlike competitors, CardioChek PA offers A Direct LDL assay that does not require pre-test fasting.

Immediate Results: CardioChek PA provides results in less than two minutes vs. competing products which take five minutes.

Cost-effective: Improves economics with low instrument and test costs. Additionally, CardioChek PA is covered by most US payors for medically-indicated testing and screening. Analyzer cost is 67% less than competition.

Ease of use: in three steps, medical professionals can monitor cardiovascular health indicators in office.

Portability/Easy Storage: Test strips require no refrigeration and analyzer is battery-operated. Competing products must be plugged into an electrical outlet and require refrigerated storage. The CardioChek PA analyzer is also significantly smaller than competitors – 3” x 5” vs. 8.5” x 11” – allowing for easier storage.

Less Painful: CardioChek PA requires a smaller blood sample size than competing products, making the testing process less painful for patients.

More Versatile: CardioChek PA can test LDL Cholesterol. The test strips are the world's first CLIA-waived, Point-of-care test strips that directly measures LDL cholesterol.

CardioChek PA is FDA-cleared for all ages and Clinical Laboratory Improvement Amendments (CLIA) waived for accuracy and dependability.